

Agenda Item Form

Agenda Date: April 27, 2004 Districts Affected: All Dept. Head/Contact Information: Byron Johnson/Monica Vera Type of Agenda Item: Resolution Staffing Table Changes ☐Board Appointments Tax Installment Agreements ☐Tax Refunds □ Donations ⊠RFP/ BID/ Best Value Procurement ☐Budget Transfer ☐ Item Placed by Citizen ☐Application for Facility Use ☐Bldg. Permits/Inspection ☐Introduction of Ordinance Interlocal Agreements ☐ Contract/Lease Agreement Grant Application Other __ **Funding Source:** General Fund Grant (duration of funds: ☑Other Source: FY2004 Solid Waste Management Revenue Bonds and FY2004 - FY2008 SWM Equipment Maintenance Operating <u>Funds</u> Legal: Legal Review Required Attorney Assigned (please scroll down): None ☐ Approved Denied Timeline Priority: ⊠High Medium Low # of days:___ Why is this item necessary: To award contract to purchase a Compactor that is necessary for landfill operation. Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings: Purchase Price is \$656,000.00 with a \$156,200.00 guaranteed Repurchase price in 5 years. 5 Year repair expenses not to exceed \$158,711.00 (\$31,742.00 per year) would come from SWM operating accounts **Statutory or Citizen Concerns:** None

Departmental Concerns:

<u>None</u>

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DATE:	April 21, 2004	
TO:	Municipal Clerk	CITY CLEDII DADDICAMEME
FROM:	Byron E. Johnson, C.P.M. Director of Purchasing x 4313	2001 NA 22 PA 2 33
THRU:	Aurora Wells Interim Bid Clerk ext. 4038	
Please place APRIL 27, 20	the following item on the <u>CONSENT</u> agenda for the <u>004.</u>	e Council Meeting of
Item should r	ead as follows:	
Bid No. 2004	4-139 Landfill Compactor	
Award to:	Wagner Equipment Company	
	El Paso, TX	
Item (s):	Alternate Bid 2	_
	Item 1–Landfill Compactor	\$656,000.00
	Options O5 and O8 at No Charge	0.00
-	Item 2–5 Year Repair Expenses	+158,711.00 (Not to Exceed)
	Itom 2 Cuarantood Banurahaaa Brica	\$814,711.00 156,300.00
	Item 3–Guaranteed Repurchase Price	- 156,200.00 \$658,511.00
		φοσο,στι.ου
Department:	Solid Waste Management	
Funds availat		
	502300-34010296-40403 (\$158,711.00)	
Funding sour		ue Bonds
_	FY2004-FY2008 Solid Waste Managemen	t Operating Funds
Total award:	\$814,711.00	
District (s):	All	
	vices, Solid Waste Management, and Purchasing I s provided the Best Value Bid. This vendor also off	
	-price, single (one-time) purchase, to purchase a L	
	hase up to one hundred percent (100%) of the orig	
	contract. No prompt payment discount is offered.	nty (100) days from the date of
awara or the t	somraet. No prompt payment discount is offered.	
It is requested purchase, as	I that the Mayor and Staff be authorized to execute necessary.	budget transfers for this
Contact perso	n: Monica Vera, Procurement Analyst at 541-4234	
*****	*****	*********

AGENDA FOR: <u>APRIL 27, 2004</u>

PROJECT FORM

DATE: April 20, 2004

PROJECT:

Landfill Compactor

BID NO:

2004-139

DEPARTMENT: Solid Waste Management

BUDGET NO:

508006-34340200-40415 (\$656,000.00)

502300-34010296-40403 (\$158,711.00)

FUNDING SOURCE:

FY2004 Solid Waste Management Revenue Bonds

FY2004-FY2008 Solid Waste Management Operating Funds

REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION:

Vendor:

Wagner Equipment Company

El Paso, TX

Item:

Alternate Bid 2

Item 1 - Landfill Compactor

\$656,000,00

Options O5 and O8 at No Charge

0.00

Item 2 - 5 Year Repair Expenses

+158.711.00 (Not to Exceed)

\$814,711.00

Item 3 - Guaranteed Repurchase Price

-156.200.00

\$658,511.00

The Fleet Services, Solid Waste Management, and Purchasing Departments recommend award as vendor has provided the Best Value Bid. This vendor also offered the lowest responsive bid

This is a fixed-price, single (one-time) purchase, to purchase a Landfill Compactor. There is an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within one hundred eighty (180) days from the date of award of the contract. No prompt payment discount is offered.

It is requested that the Mayor and Staff be authorized to execute budget transfers for this purchase, as necessary.

BIDS SOLICITED-

17___ (14 local)

BIDS RECEIVED-

"NO BID" RECEIVED

02

CURRENT TAXES PAID-

OUT-OF-TOWN-

TOTAL RECOMMENDED AWARD: \$814,711.00

COUNCIL APPROVED

REJECTED

APPROVED

COUNCIL MEETING DATE: April 27, 2004

Director of Purchasing

BID ITEM: LANDFILL COMPACTOR					
BID DATE: APRIL 14, 2004			BID # 2004-139		
	ROAD MACHINERY EL PASO, TX	ROAD MACHINERY EL PASO, TX SIERRA MACHINERY, INC. EL PASO, TX SIERRA MACHINERY, INC. EL PASO, TX (SUGGESTED		WAGNER EQUIPMENT COMPANY	
ITEM QTY. DESCRIPTION OF ITEM	TOTAL PRICE	TOTAL PRICE	BID FOR ITEM 2A) TOTAL PRICE	EL PASO, TX	
STRAIGHT PURCHASE			TOTAL FRICE	TOTAL PRICE	
1. 1 LANDFILL COMPACTOR (118,000 POUNDS)	\$729,973.00	NO BID	\$0.00	\$656,000.00	
MANUFACTURER	BOMAG	N/A		CATERPILLAR	
MODEL NUMBER	BC 1172 RB	N/A		836 G	
OPTIONAL ITEMS, SUBJECT TO THE AVAILABILIT	Y OF FUNDING. THESE OPTIONS A	PPLY TO ALTERNATE BID ITEM 2.		030 (
O-1 MANUFACTURERS WHEELS	MARKUP (\$78,137.00) DISCOUNT X	DISCOUNT	DISCOUNT MARKUP \$0.00	DISCOUNT X MARKUP 51,000.00	
O-2 MANUFACTURERS BLADE	MARKUP (\$12,000.00)		DISCOUNT UMARKUP MARKUP SO.00	DISCOUNT X	
O-3 CARRON DOUBLE U BLADE	DISCOUNT X \$4,500.00	DISCOUNT MARKUP NO BID	DISCOUNT MARKUP \$0.00	MARKUP \$5,000.00 DISCOUNT NO MARKUP CHARGE	
O-4 MANUFACTURERS DOUBLE U BLADE	MARKUP AVAILABLE		DISCOUNT \$0.00	DISCOUNT NO MARKUP CHARGE	
GPS/ENGINE PERFORMANCE 5 MONITOR SYSTEM	L 🖂			DISCOUNT NO	
AUTOMATIC				MARKUP CHARGE	
O-6 CENTRAL LUBRICATION SYSTEM	MARKUP STANDARD		(DISCOUNT NOT MARKUP AVAILABLE	
O-7 CARON 47 INCH WHEELS	I []		DISCOUNT	DISCOUNT NO	
ON SITE OPERATOR O-8 CERTIFICATION TRAINING		DISCOUNT 🗌		MARKUP CHARGE DISCOUNT NO	
TO MINIO	MARKUP INCLUDED	MARKUP NO BID	MARKUP 50.00	MARKUP CHARGE	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

DATE: 0/15/04

BID ITEM: LANDFILL COMPACTOR			BID # 2004-139		
BID DATE: APRIL 14, 2004			DEPARTMENT: SOLID WAS	CTE MANACEMENT	
ALTERNATE BID 1A	ROAD MACHINERY EL PASO, TX	SIERRA MACHINERY, INC. EL PASO, TX	SIERRA MACHINERY, INC.		
ITEM QTY. DESCRIPTION OF ITEM	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	
STRAIGHT PURCHASE				IOIAL FRICE	
1A. 1 LANDFILL COMPACTOR (100,000 POUNDS)	\$694,973.00	\$645,242.00	\$0.00	NO BID	
MANUFACTURER	BOMAG	CMI		NO BID	
MODEL NUMBER	BC 972 RB	3-90E		NO BID	
OPTIONAL ITEMS, SUBJECT TO THE AVAILABILITY		LSO APPLY TO ALTERNATE BID IT	ГЕМ 2А.		
O-1 MANUFACTURERS WHEELS	DISCOUNT X (\$69,378.00)			DISCOUNT 🗌	
	(+0.7)5.70.007		 	MARKUP U NO BID DISCOUNT U	
O-2 MANUFACTURERS BLADE	MARKUP (\$12,000.00)	MARKUP \$ < 23,397.00 >	I (-)	MARKUP NO BID	
O-3 CARRON DOUBLE U BLADE	DISCOUNT MARKUP MARKUP MARKUP		DISCOUNT	DISCOUNT NO BID	
O-4 MANUFACTURERS DOUBLE U BLADE		DISCOUNT NOT	DISCOUNT 🗌	DISCOUNT 🗌	
GPS/ENGINE PERFORMANCE				MARKUP NO BID	
-5 MONITOR SYSTEM	[L	DISCOUNT	
AUTOMATIC CENTRAL					
O-6 LUBRICATION SYSTEM	MARKUP STANDARD			DISCOUNT UMARKUP NO BID	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: Malle

ľ		LANDFILL COMPACTOR	-		BID # 2004-139		
RID	DATE:	APRIL 14, 2004			DEPARTMENT: SOLID WAS	TE MANAGEMENT	
		ALTERNATE BID ITEM 2. ST BID FOR A LANDFILL COMPACTOR	ROAD MACHNERY EL PASO, TX	SIERRA MACHINERY, INC. EL PASO, TX	SIERRA MACHINERY, INC. EL PASO, TX (SUGGESTED ALTERNATE BID FOR ITEM 2A)	WAGNER EQUIPMENT COMPANY	
ITEN	1 QTY.	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	EL PASO, TX PRICE	
1.	1 EA	LANDFILL COMPACTOR (118,000 POUNDS)	\$729,973.00	NO BID			
	UFACTU		BOMAG	N/A	N/A	CATERPILLAR	
<u>ac</u>	EL NUM		BC 1172 RB	N/A	N/A	836 G	
2.	.1	Repair expenses for 5 years/10,000 hours. Shall not exceed	\$71,329.00	NO BID	NO BID	\$158,711.00	
3.		Guaranteed minimum repurchase price in 5 years/10,000 hours	\$125,000.00	NO BID NO BID		\$156,200.00	
C	TOTAL Item 1A plus 2A less 3A. COST		\$676,302.00	NO BID	NO BID	\$658,511.00	
ALTE	RNATE	BID ITEM 2A: TOTAL COST BID FO	OR A LANDFILL COMPAC	TOR	1		
1.	1 EA	LANDFILL COMPACTOR (100,000 POUNDS)	\$694,973.00	\$645,242.00	\$527,625.00	NO BID	
	IFACTUE		BOMAG	CMI	CMI	NO BID	
ODE	L NUMB		BC 972 RB	3-90E	3-90E EQUIPPED W/MFG'S	NO BID	
2.		Repair expenses for 5 years/10,000 hours. Shall not exceed	\$71,303.00	\$66,650.00 \$83,815.00		NO BID	
3.	1 (2) 1 (2) 1 (3)	Guaranteed minimum repurchase price in 5 years/10,000 hours	\$114,000.00	\$100,000.00	\$100,000.00	NO BID	
	TAL DST	Item 1A plus 2A less 3A.	\$652,276.00	\$611,892.00	\$511,440.00	NO BID	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY:_

DATE: 01/15/04

BID ITEM: LANDFILL COMPACTOR			DID # 0004 470				
BID DATE: APRIL 14, 2004			BID # 2004-139	CTF MANUACEN CONTROL			
			DEPARTMENT: SOLID WASTE MANAGEMENT SIERRA MACHINERY, INC.				
	ROAD MACHINERY EL PASO, TX	SIERRA MACHINERY, INC. EL PASO, TX	EL PASO, TX (SUGGESTED ALTERNATE BID FOR ITEM 2A)	WAGNER EQUIPMENT COMPANY			
	TRADE-IN ALLOWANCE	TRADE-IN ALLOWANCE	TRADE-IN ALLOWANCE	EL PASO, TX TRADE-IN ALLOWANCE			
1994 CATERPILLAR 826, SERIAL NUMBER 87X01753, WITH 18,000 HOURS. CARRON WHEELS.	\$25,000.00	\$35,000.00	\$35,000.00	\$26,000.00			
1996 CATERPILLAR 836, SERIAL NUMBER 7FR00251, WITH 14,000 HOURS. CATERPILLAR WHEELS.	\$30,000.00	\$30,000.00 \$60,000.00 \$60,000.00		\$60,000.00 \$60,000.00		\$32,000.00	
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.	 R						
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:							
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES NO	YES X NO	YES X NO	YES NO			
R. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES NO	YES X NO	YES X NO	YES X NO			
C. ONE YEAR (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES NO	YES X NO	YES X NO	YES NO			
D. NO OPTION OFFERED.	X						
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET 70 DAYS			
BIDDER'S PROMISED DELIVERY:	120 CONSECUTIVE DAYS	90 CONSECUTIVE DAVE	OO CONCECUTIVE DAVE	NET - 30 DAYS 60 CONSECUTIVE DAYS			
IF BIDDER DOES NOT SPECIFY AN EARLIER D	ELIVERY, THE CITY'S REQUI	DED DELIVEDY CHALL PREMA	•	TO CONSECUTIVE DAYS			
A DESIVERT DATE SATER THAN THE CITY'S K	EQUIRED DELIVERY MAY BE	CAUSE FOR THE REJECTION	OF BID.				
BIDS SOLICITED: 17	BIDS RECEIVED: 3	BIDS LOCAL: 1		NO BID: 2			

NOTE: THIS IS A BEST VALUE PROQUEEMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

DATE: OG 105 104

BEST VALUE PROCUREMENT Landfill Compactor Bid 2004-139

Wagner Equipment is low bid for Total Cost Bid Price for Item 2A, 118000 pound compactor \$658,511.00

100 POINTS MAX

BIDDER NAME/BID AMOUNT	70 Cost 70 points	Number of local employees	Number of factory trained technicians	Number of	Dealership turn around time for warranty	Dollar value of on hand	Length of time dealer has been servicing these	Operating hours for	TOTAL
				the Southwest	repairs	parts inventory	machines	parts and service	POINTS
Wagner Equipment \$658,511.00	70.00	4 50 employees	5 28 employees	5 30 machines	4 24 hours	4 \$1,000,000	4 30 years	4 24 hours	100.00
Road Machinery \$676,302.00	68.16	1.12 14 employees	0.35 3 employees	0.50 3 machines	2.00 48 hours	0.60 \$137,329	0.70 5 years	4.00 24 hours	77.43

City of El Paso

Fleet Services Department

BID # 2004-139, Landfill Compactor

POSTED Requisition Number:

TBD

Recommended bidder(s):

Wagner Equipment

Recommended Item(s):

Alt Item 2, Total Cost Bid, 1each O5, GPS Monitor System, 1 each

Recommended Option(s):

O8, On site operator training, leach

Department ID

04200401

Account No:

508029

If applicable, Project Code: Funding Source:

PMB0005003 SW Revenue bonds

Total expenditure:

\$656,000

Department ID:

34010296

Account No:

502300

If applicable, Project Code:

NA

Funding Source:

SW Operating Funds, FY2004 – FY2008

Repair expenses for five years, \$31742 per year for five years

Total expenditure:

\$158,711

Alternate Item 2, Landfill Compactor, 1each @	\$656,000
O5, GPS Monitor System, 1 each @	no charge
O8, On site operator training, leach @	no charge
Sub Total	\$656,000
Repair Expenses for 5 years	+\$158,711
Guaranteed Buy Back in 5 years	-\$156,200
Total Cost Bid	\$658,511

Jeffrey A Belles, Fleet Services Department

04/20/2004

Wagner Equipment was the low bidder factoring all optional items.

KAMSON 11501 CHITO SAMINIEGO EL PASO, TX 79936 °

STOCKTON EQUIPMENT 2513 CEYLON EL PASO, TX 79925

UNITED RENTALS
8280 GATEWAY EAST •
EL PASO, TX 79907

BORDER MACHINERY 1710 EAST PAISANO DRIVE EL PASO, TX 79901

ROAD MACHINERY COMPANY 1181 BURGUNDY DRIVE EL PASO, TX 79907

CARON COMPACTOR
COMPANY
809 SYLVAN AVE., SUITE 500
MODESTO, CA 95350-1500

SUNSTATE EQUIPMENT CO. 8660 CASTNER DRIVE EL PASO, TX 79907

NEW HOLLAND EQUIPMENT 9820 NORTH LOOP EL PASO, TX 79907

HERTZ EQUIPMENT RENTAL 830 PENDALE . EL PASO, TX 79907

RSC , 6914 GATEWAY BLVD. EAST EL PASO, TX 79915

FRANK'S SUPPLY
1211 B ARRANCA
EL PASO, TX 79935

WASTE SYSTEMS EQUIPMENT, INC.
P.O. BOX 40878
HOUSTON, TX 77240

ELLEN EQUIPMENT
410 SOUTH COTTON STREET
EL PASO, TX 79901

TOM GROWNEY EQUIPMENT 11323 ROJAS DR. EL PASO, TX 79936

WAGNER EQUIPMENT 10501 DYER STREET EL PASO, TX 79914 •

SIERRA MACHINERY, INC. 939 HAWKINS BLVD. EL PASO, TX 79915

AL-JON INC. 14599 2ND AVE. * OTTUMWA, IA 52501-9281

BID INFORMATION SERVICE (ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER PO BOX 5600 ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE ONE CIVIC CENTER PLAZA EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE 2829 MONTANA AVE, B-100 EL PASO, TX 79903

EL PASO TIMES NEWSPAPER CLASSIFIED/LEGAL SECTION PO BOX 20 EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER 4791 N. MESA EL PASO, TX 79902

SAM'S CLUB 7970 NORTH MESA EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION PO BOX 3612 EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY 2626 NORTHEAST #103 EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE ONE CIVIC CENTER PLAZA EL PASO, TX 79901